# TRAINING AND DEVELOPMENT OF NON EXECUTIVES IN TOURISM SECTOR – A STUDY OF APTDC, INDIA

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**Abstract:** Human Resource development for tourism sector is a key area of concern. The development of Human Resource is Important as it is a service industry and provides much contact between employees and tourist. The present paper highlights the study on Training and Development among Non Executives of Andhra Pradesh Tourism Development Corporation. A descriptive study was conducted. Data was collected through questionnaire. Data analysis was done based on the responses of 300 non executives. Finally results were discussed and concluded that it is essential for an Andhra Pradesh Tourism organization to provide systematic training and development programs for its employees because every aspect and activity of tourism involves people. With the help of training and development employees can accustom them with the current changes in the tourism sector.

**Keywords:** Human Resource, Training, Development, Tourism.

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**Introduction:** Training and Development constitute an ongoing process in an Organization. The main aim of training and development in every organization is to add value to human resources. Training and Development refer to the imparting of specific skills, abilities and knowledge to the employees. It helps the employees to acquire knowledge and extra skills to work efficiently in the organization. It is essential for an Andhra Pradesh Tourism organization to provide systematic training and development programs for its employees because every aspect and activity of tourism involves people. In order to develop the human resource with the changing scenario of tourism sector training is an inevitable. Training helps the employees to show good performance in their jobs. Emphasis is to be given on training and development of the AP Tourism employees to accustom them with the current changes in the tourism industry for this purpose WTO, ILO, WTTC, CIEST and IATA is taking initiative for training and education of human resource development in the tourism area. Development of tourism organization is directly related to the managerial effectiveness. It depends directly on how well the managers are trained to plan and execute APTDC organizational plan. With the help of training and development programmes performance deficiencies can be removed. Training and Development helps to ensure that organizational members possess the knowledge and skills they need to perform their jobs effectively, take new responsibilities and adapt to changing conditions.

Figure 1: TRAINING AND DEVELOPMENT COMPARED

Points of Distinction	Training	Development		
Contents	Technical and Mechanical	Conceptual and Philosophical		
U . L	Operations	Concepts		
Participants	Non Managerial Personnel	Managerial Personnel		
Time period	Short term one short affair	Long term Continuous process		
Purpose	Specific, Job related Skills	Total Personality		
Initiative	From Management - External	From Individual himself-		
	Motivation	Internal Motivation		
Nature of the process	Reactive process- to meet	Pro active process – to meet		
	current needs.	future needs.		

Training is an investment in HR with a promise of better returns in future. Training and Development is an ongoing and continuous process. New problems, new procedures, new jobs need training and development. An effective management recognizes the need of training and



development activities. Employees become efficient if proper training is given and an efficient employee will be an asset to the organization as it helps in the growth of the organization. APTDC has to arrange systematic training for its employees. Training is the planned and systematic modification of behaviour through learning events, activities and programs which results in the participants achieving the levels of knowledge, skills, competencies and abilities to carry out their work effectively.

Government of Andhra Pradesh has taken several measures for the promotion of tourism in the state. It created a separate Department known on 18<sup>th</sup> February 1976 "Andhra Pradesh Travel and Tourism Development Corporation Ltd", initially to work as a subsidiary to the State Road Transport Corporation. The corporation commenced its operations in June 1976 with the chairman being Sri Ajith Singh and Managing Director Sri Maharaja Karan. On 28<sup>th</sup> June 1980 it was converted as an independent Government Department known as "Andhra Pradesh Tourism Development Corporation Limited".

APTDC has been divided into several divisions for the reasons such as "Better Management,
Better Customer Service, and Customized Packages etc". The following is the list of divisions in
APTDC

- Hyderabad Division
- Vishakapatnam Division
- Tirupati Division
- Kurnool Division (Cuddapah and Srisailam)
- Vijayawada Division
- Warangal Division
- Nagarjuna Sagar Division

#### The activities of APTDC are

- Tourism Infra structure Development
- Hotels and Catering Units
- Guided and Packaged Tours
- Leisure Cruises and Pleasure Boating
- Sound and Light Shows

# June 2013



#### Volume 3, Issue 6

Andhra Pradesh Tourism Development Corporation is a service sector, employing highest number of human resources with varied skills. APTDC will need to take action to correct its training and development activities and make sure the processes involved are duly followed.

- Training is needed on a continuous basis to teach employees how to use quality control tools and work together in teams.
- Once employees understand the company mission and quality objectives. They must have or be encouraged to develop the skills and abilities necessary to carry out quality mandates.
- Organization must train their employees in functional and managerial skills.
- Employee training is often customized to meet individual needs.
- While quality training provides employees with the tools needed to identify and solve quality problems.
- Employees must also be afforded the opportunity to use those new skills and to be recognized and rewarded when they do so.

Future needs of employees can be taken care by training and development. Systematic and Continuous efforts are necessary to prepare employees to meet the challenges of present and future. Training helps the employees to improve their performance.

#### **Importance of the study**

Training and Development programme in an organization should not only to create specific skills and knowledge to meet the need of performance level of employees but it should also include in organizational growth and development to improve current and future employee performance by increasing an employees ability to perform through learning, usually by changing the employees attitude or increasing his or her skills and knowledge.

The department of Tourism commissioned a study by price water house coopers in 2009 regarding the potential of tourism in the state. The study revealed that there is enough potential in the state to reach the figures of 327.62 million domestic tourist arrivals and 1.86 million international tourist arrivals by 2015. Similarly the state can target 611.88 million domestic tourists' arrivals and 3.73 million international tourist arrivals by 2020. This can be possible if the state continues to maintain 24 to 25% share of domestic tourism market and 14 to 15% share



of the international tourism market in the country. In order to do so 2020 tourism basic infrastructure, marketing, promotion, human resource should be developed.

#### **Figure 2: Classification of Training Programmes**

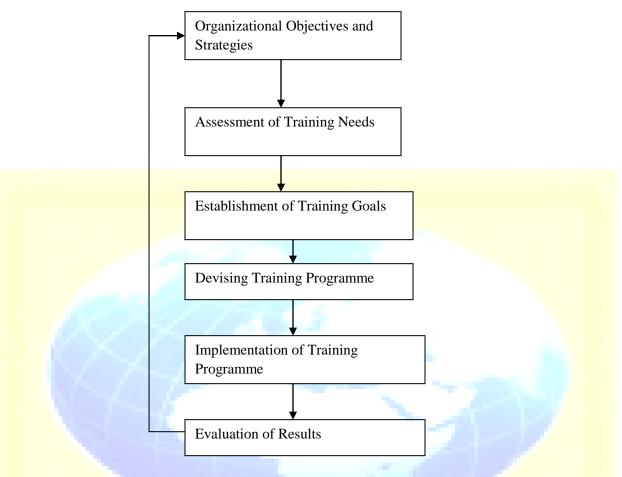
Depending on the functional level and occupational categories of employees, an organization can classify training programmes as under

Level	Nos	Types of Training
1. Workers	(i)	Introduction
	(ii)	Job Training
	(iii)	Craft Training
	(iv)	Specific Purpose Training
2. Supervisors	(i)	Induction
	(ii)	Foremanship
	(iii)	Manpower Management
3. Staff Members	(i)	Introduction
	(ii)	Professional
	(iii)	Technical
	(iv)	Human Relations
4. Managers and Executives	(i)	Induction
10000	(ii)	Executive Training
1000	(iii)	Training in Executive Development

A part from the above routine training programmes for different levels, training on total quality awareness and training encompassing all aspects of total quality management have now become almost compulsory for all functional levels. Training and Development helps the employee to handle more challenging tasks. Training is aimed at improving the behaviour and performance of an employee. The purpose of training is to bridge the gap between job requirements and present competence of an employee.

**Figure 3: Training Process** 





Training plans and policies must be in line with the organizations strategic objectives. Identification of a company's needs, designing a relevant training plan, selecting and implementing the resulting training programme and evaluating its success are an integral element of the overall human resource process.

### **Objectives** of the study

- To evaluate Training and Development Procedures adopted in Andhra Pradesh Tourism Development Corporation.
- **2.** To analyze the effectiveness of Training and Development on employees performance in APTDC.

#### **Hypothesis of the Study:**

**Ho 1:** Effectiveness of Non Executives is independent of Training and Development Procedures adopted in APTDC.



ISSN: 2249-0558

#### **Review of Literature**

Ajit, J., (2012) has made an attempt to learn that training and development exist in banks and their impact to generate efficiency of employees to cater to the need of their customers. In order to meet the ever growing needs of the business and household banking has to become dynamic and updated in modern scenario and also to take up this industry to the heights of international excellence requires best combination of new technology and skillful and talented manpower, therefore most of the commercial banks with private or public adopt training and development programmes at the time of induction, promotion and other situations.

Singh, R & Mohanty, M., (2012) they focused on the study to see the effects of training on employee productivity. They made a review of the current evidence of such a relationship and offers suggestions for further investigation. An extensive review of the literature in terms of research findings from studies that have been trying to measure and understand the impact that individuals HR practices like training have on employee productivity across various sectors. The focal point of review is on training practices and employee productivity and their relationship. The comparison and analysis suggest that there definite exist a relation between these two but the impact and effect of training practices on employee productivity varies for different industry.

Amritharaj et.al.,(2011) Training and Development activities are designed by the human resource department in order to impart specific skills, abilities and knowledge to employees. Effective training is basic ingredient of success in the hotel industry. One of the main problems in hotel industry is that investment in training and development of employees is a reactive process for many companies. Frequently, training and development arises as the result of significant change in the operational environment or as a consequent of crisis such as staff turnover or major departmental problems. Training is then used to cope with the immediate difficulty. Human resource responsibility is to identify the training need and then accordingly to design the suitable programme for the same. Training with in a hotel provides the best opportunity to influence the attitude and performance of employees.

Obisi,C.,(2011) Organization must encourage learning organization through its serious approach to training and development. A leadership organization is one which continuously enhances the skills of its entire workforce. Organization should show in words and indeed its resolve to place high emphasis on training by having a training philosophy, identifying training needs, training



objectives, training administration and also evaluating training needs. It is discovered that organizations show poor attitude to training administration by not preparing and equipping their trainees before, during and after a training program. More importantly research efforts should be devoted to identifying missing gaps in the reviewed materials. Priority would be given to identify specific and appropriate needs before venturing into training and the reason why training fails.

Khan et.al.,(2011) Focused on the affect of Training and Development on the Job training, Training Design and Delivery style on Organizational Performance. Secondary data comprised of comprehensive literature review was used and four hypotheses were developed to see the impact of all the independent variables on the overall organization performance which shows that all these variables have significant and positive affect on organizational performance.

Olaniyan and Ojo., (2008) conducted a research on Staff Training and Development: A vial tool for organizational effectiveness. Training is a systematic development of knowledge, skills and attitudes required by employees to perform adequately on a given task or job. New entrants into organizations have various skills, though not all are relevant to organizational needs. Training and development are required for staff to enable them work towards taking the organizational to its expected destination. It is against the backdrop of the relative importance of staff training and development in relation to organization effectiveness that their paper addressed.

#### Research Methodology

#### Source of Data:

**Primary Source:** Primary data is collected through administering Questionnaire for Non Executives i:e below the rank of Assistant Managers total of 20 statements has been structured in a questionnaire which are close ended questions with the use of a five point likert scale consisted of strongly disagree, disagree, uncertain, agree, strongly agree. All questionnaires was distributed and collected from the offices of APTDC.

Secondary Source: Secondary data includes publications of journals, periodicals and dailies.

General information was collected from various libraries and Records of APTDC.

**Sampling Technique:** Stratified Random Sampling Technique is adopted.

**Sample unit:** Sample unit consist of staff of Administration, Finance and Operations which includes Non Executive employees of APTDC.

Sample Size: The total sample size in the present study is 300 employees of APTDC



For maintaining consistency and representation of the entire department of APTDC around 20% of the total employees are considered as sample. Total employees as per data given by APTDC are 1713.

**Table 1: Sample Size of the Study** 

Department	Total employees	No. of Non	Sample size
		Executives	
Administration	190	64	13
Finance	51	18	4
<b>Operations</b>	1472	1436	283
Total	1713	1518	300

**Source: Records of APTDC** 

Analysis of Data: An attempt has been made to present details containing responses relating to the sample. SPSS has been used for quantitative analysis. Mean, Standard Deviation, factor analysis and Chi-square has been calculated.

#### **Findings** of the Study

Table 2: Responses of Non Executive regarding Training and Development

Sl	Statement	Percenta	nge of R	Responses			
No							Tot
	Training and Development	Strongl	Agre	Uncert	Dis	Strong	al
	// I- //	у	e	ain	Agre	ly	%
	U L L	Agree	(4)	(3)	e(2)	Disagr	
		(5)				ee (1)	
1	Training is Important	19.3	59.3	9.0	4.4	8.0	100
2	APTDC provides technical	8.0	18.0	7.3	24.7	42.0	100
	training for employees						
3	Organization employees are	6.0	7.7	9.3	18.7	58.3	100
	trained on the job to improve						
	their skills						
4	New knowledge and skills	4.0	19.6	12.7	39.7	24.0	100
	are imparted to employees						
	periodically to work in teams						
5	Employees in organization	8.7	51.0	19.7	15.7	5.0	100
	have more than one potential						
	position for promotion						



# ISSN: 2249-0558

6	The management is concerned about employees	10.3	34.0	37.7	11.7	6.3	100
	growth and development						
7	Organization plans for the	2.3	58.3	18.0	14.7	6.7	100
	career development of						
8	employees Training program	7.3	68.3	8.3	12.3	3.7	100
O	encouraged to pursue further	7.5	00.5	0.5	12.5	3.7	
	learning 'on the job'						
9	Attending training	19.3	65.7	9.0	5.0	1.0	100
	programmes improves						
	individual performance on the job						
10	Training provides much	19.0	62.3	10.3	1.3	7.1	100
	better job satisfaction						
11	Employees in each job will	9.7	31.7	21.7	30.0	7.0	100
	normally go through training	articles.	_	- 7			
12	program every year  Training of the workers is	24.7	47.0	6.0	18.3	4.0	100
12	accorded due priority	24.1	47.0	0.0	16.5	4.0	100
13	Training helps to Improve	28.7	62.3	5.0	4.0	0.0	100
	more skills and competencies						
14	There is an opportunity for	16.4	16.3	34.0	18.3	15.0	100
	personal growth and development in their present						
	jobs	. //				<i>a</i> 1	
15	Human resource department	5.7	57.3	13.3	13.3	10.3	100
	actively pursues worker	y (1)		1 N.			
16	development  Formal training programs	16.3	66.3	4.0	8.4	5.0	100
10	teach employees the skills to	10.5	00.3	4.0	0.4	3.0	100
	perform their jobs						
17	The management training	6.3	66.3	14.0	8.3	5.0	100
	programmes in the						
	organization should be						
18	encouraged and developed  The course content of the	8.0	48.0	17.3	14.7	12.0	100
10	training is congruent to the	0.0	10.0	17.5	11.7	12.0	
	need of the organization.						



19	In case of automation	7.3	18.3	8.4	12.3	53.7	100
	organization train people for						
	other jobs						
20	Training needs identified are	28.7	12.3	5.0	4.0	50.0	100
	realistic and based on the						
	policy of the organization.						

From the above table it is revealed 68.3% of the respondents agreed to the statement, Training program encouraged to pursue further learning on the job, 66.3% of the respondents agreed to the statement that Formal training programs teach employees the skills to perform their jobs and the management training programmes in the organization should be encouraged and developed. 66.7% of the respondents disagreed that APTDC provides technical training for employees. 58.3% of the respondents has strongly disagreed to the statement that Organization employees are trained on the job to improve their skills, 53.7% strongly disagreed that Incase of automation organization train people for other jobs and 50% strongly disagreed that Training needs identified are realistic and based on the policy of the organization.

#### **Descriptive Statistics for Training and Development of Non Executives**

The following table shows the mean and standard deviation of the responses given by the Non Executives on the statements regarding their opinion on Training and Development.

Table 3: Descriptive Statistics for Training and Development: Non Executives Perception

S.No	Training and Development	Mea	Standa	Total
	V / E !	n	rd	Responde
			Deviat	nts
			ion	
1	Training is Important	3.68	.98	300
2	APTDC provides technical training for employees	3.25	1.17	300
3	Organization employees are trained on the job to improve their skills	3.34	1.11	300
4	New knowledge and skills are imparted to employees periodically to work in teams	3.10	1.00	300



5	Employees in organization have more than one potential position for promotion	3.43	1.02	300
6	The management is concerned about employees growth and development	3.30	1.02	300
7	Organization plans for the career development of employees	3.35	.99	300
8	Training program encouraged to pursue further learning 'on the job'	3.63	.92	300
9	Attending training programmes improves individual performance on the job	3.87	.81	300
10	Training provides much better job satisfaction	3.99	.65	300
11	Employees in each job will normally go through training program every year	3.07	1.13	300
12	Training of the workers is accorded due priority	3.70	1.15	300
13	Training helps to Improve more skills and competencies	4.16	.69	300
14	There is an opportunity for personal growth and development in their present jobs	3.61	.91	300
15	Human resource department actively pursues worker development	3.35	1.11	300
16	Formal training programs teach employees the skills to perform their jobs	3.61	.91	300
17	The management training programmes in the organization should be encouraged and developed	3.61	.91	300
18	The course content of the training is congruent to the need of the organization.	3.25	1.17	300
19	In case of automation organization train people for other jobs	3.63	.92	300
20	Training needs identified are realistic and based on the policy of the organization.	3.16	1.19	300

Descriptive statistics of the respondents in table 3 revealed that there is high variation in the responses related to the statements, Training needs identified are realistic and based on the policy of the organization (S.D=1.19), APTDC provides technical training for employees (S.D=1.17), Training of the workers is accorded due priority (S.D=1.15), the course content of the training is congruent to the need of the organization (S.D=1.17). Very less variation is seen in the



statements, Training provides much better job satisfaction (S.D=.65), Training helps to improve more skills and competencies (S.D=.69)

#### **Factor Analysis:**

Factor analysis for the data obtained from the questionnaire related to the perception of Non Executives on Training and Development was performed using Principal Component Analysis with varimax rotation method. Each factor was analyzed first by identifying those variables that has high loading on the factor. A factor loading of greater than or equal to 0.4 has been used to determine the cut off point for assigning variables to factors. The results were represented in Tables 4 and 5 respectively.

The component matrices in the table 4 and 5 found that there are Six (06) factors which under lie the original twenty statements of Training and Development.

**Table 4: Component Matrix of Training and Development: Non Executives Perception** 

S.No	Statements			Comp	onents		
	Training and Development	1	2	3	4	5	6
1	Training is Important	.128	.014	041	.161	.014	169
2	APTDC provides technical training for employees	062	.019	.308	077	.009	037
3	Organization employees are trained on the job to improve their skills	047	.068	.265	.017	095	008
4	New knowledge and skills are imparted to employees periodically to work in teams	.157	055	.090	031	041	130
5	Employees in organization have more than one potential position for promotion	059	147	.022	.050	.513	.071
6	The management is concerned about employees growth and development	.212	016	027	068	.011	.034
7	Organization plans for the career development of employees	.139	.014	024	002	.121	.029
8	Training program encouraged to pursue further learning 'on the job'	.309	061	061	026	135	.017
9	Attending training programmes improves individual performance on the job	.128	.001	.074	.000	254	.389
10	Training provides much better job	080	.089	043	032	.152	.742



	satisfaction						
11	Employees in each job will normally	064	.023	048	100	.506	.098
	go through training program every						
	year						
12	Training of the workers is accorded	.032	.012	061	.111	.250	177
	due priority						
13	Training helps to Improve more skills	031	021	050	.464	.004	019
	and competencies						
14	There is an opportunity for personal	053	.330	.035	034	100	.084
	growth and development in their						
	present jobs						
15	Human resource department actively	027	.027	.244	045	087	.067
	pursues worker development						
16	Formal training programs teach	053	.330	.035	034	100	.084
	employees the skills to perform their						
	jobs						
17	The management training	053	.330	.035	034	100	.084
	programmes in the organization						
	should be encouraged and developed						
18	The course content of the training is	062	.019	.308	077	.009	037
	congruent to the need of the						
	organization.						
19	In case of automation organization	.309	061	061	026	135	.017
	train people for other jobs						
20	Training needs identified are realistic	031	021	050	.464	.004	019
	and based on the policy of the						
	organization.						

**Extraction Method: Principal Component Analysis.** 

Rotation Method: Varimax with Kaiser Normalization.

Table 5: Rotated Component Matrix of Training and Development: Non Executives

Perception

S.No	Statements	Components					
	Training and Development	1	2	3	4	5	6
1	Training is Important	.585					
2	APTDC provides technical training			.931			
	for employees						
3	Organization employees are trained			.812			
	on the job to improve their skills						



# ISSN: 2249-0558

4	New knowledge and skills are	.599		.422			
-	imparted to employees periodically to	.577		.722			
	work in teams						
5	Employees in organization have more					.714	
	than one potential position for					./17	
	promotion						
6	The management is concerned about	.792					
0	employees growth and development	.172					
7	Organization plans for the career	.699					
,	development of employees	.099					
8		.938					
0	Training program encouraged to pursue further learning 'on the job'	.936					
9	Attending training programmes						.569
9							.309
	improves individual performance on						
10	the job						.910
10	Training provides much better job satisfaction						.910
1.1						777	
11	Employees in each job will normally				_	.777	
	go through training program every			٠.			
10	year	410	4.4.4			400	
12	Training of the workers is accorded	.412	.444			.489	
10	due priority				072		
13	Training helps to Improve more skills				.973		
1.4	and competencies		07.6				
14	There is an opportunity for personal		.976				
	growth and development in their						
1.5	present jobs			500			
15	Human resource department actively			.730	. 4		
	pursues worker development		0=4				
16	Formal training programs teach		.976				
	employees the skills to perform their						
15	jobs		07:				
17	The management training		.976				
	programmes in the organization						
	should be encouraged and developed						
18	The course content of the training is			.931			
	congruent to the need of the						
	organization.						
19	In case of automation organization	.938					





	train people for other jobs			
20	Training needs identified are realistic and based on the policy of the organization.		.973	

**Extraction Method: Principal Component Analysis.** 

#### **Rotation Method: Varimax with Kaiser Normalization**

The table 6 examines the percentage of variance explained which is a summary measure indicating how much of the total variance of all twenty variances are represented by six factors. The result indicates that a factor 1 explains 32.057 percent and factor 2 explains 50.774 percent of the total variance of 82.471 percent (under varimax rotation)

Table 6

Total Variance explained of Training and Development of Non Executives

	L.:4:-1 Ei Val				Entroption Comes of			D-4-4: C 6			
	Initial Eigen Values			<b>Extraction Sums of</b>			Rotations Sums of				
	The second second			Squared Loadings			Squared Loadings				
Co	Total	% of	Cumulat	Total	% of	Cumul	Total	% of	Cumulat		
mp		Varianc	ive %		Varian	ative		Varian	ive %		
on		e			ce	%		ce			
ent											
1	6.411	32.057	32.057	6.411	32.057	32.057	4.084	20.422	20.422		
2	3.743	18.717	50.774	3.743	18.717	50.774	3.622	18.111	38.533		
3	2.207	11.036	61.810	2.207	11.036	61.810	3.451	17.253	55.786		
4	1.879	9.394	71.204	1.879	9.394	71.204	2.241	11.204	66.990		
5	1.165	5.824	77.029	1.165	5.824	77.029	1.757	8.786	75.776		
6	1.088	5.442	82.471	1.088	5.442	82.471	1.339	6.694	82.471		
7	.691	3.455	85.925								
8	.586	2.932	88.857								
9	.551	2.757	91.614								
10	.477	2.384	93.997								
11	.403	2.015	96.012								
12	.287	1.437	97.449								
13	.224	1.118	98.567								
14	.166	.832	99.399								
15	.120	.601	100.000								



16	5.986E-16	2.993E-	100.000			
		15				
17	1.190E-16	5.952E-	100.000			
		16				
18	-6.364E-	-3.182E-	100.000			
	17	16				
19	-5.621E-	-2.811E-	100.000			
	16	15				
20	-1.156E-	-5.779E-	100.000			
	15	15				

**Extraction Method: Principal Component Analysis** 

# Results of Factor analysis on the perception of Non Executives regarding Training and Development:

Factor 1: - On the Job Training

Factor 2:- Skill Development

Factor 3:- Human Resource Development

Factor 4:- Training Needs Assessment

Factor 5:- Career Development

Factor 6:- Job Satisfaction

Ho 1: Effectiveness of Non Executives is independent of Training and Development procedures adopted in APTDC

Table 7: Results of Chi Square for Training and Development: Non Executives perception

Sl No	Statement	Chi- Square	df	Table value	Result
		Value		at 5% LOS	
	Training and Development				
1	Training is Important	7.844	8	15.5	NS
2	APTDC provides technical training for employees	19.557	8	15.5	S
3	Organization employees are trained on the job to	21.876	8	15.5	S



	improve their skills				
4	New knowledge and skills are imparted to employees periodically to work in teams	7.623	8	15.5	NS
5	Employees in organization have more than one potential position for promotion	7.164	8	15.5	NS
6	The management is concerned about employees growth and development	6.891	8	15.5	NS
7	Organization plans for the career development of employees	5.627	8	15.5	NS
8	Training program encouraged to pursue further learning 'on the job'	7.254	8	15.5	NS
9	Attending training programmes improves individual performance on the job	.939	8	15.5	NS
10	Training provides much better job satisfaction	6.701	6	12.6	NS
11	Employees in each job will normally go through training program every year	13.970	8	15.5	NS
12	Training of the workers is accorded due priority	16.890	8	15.5	S
13	Training helps to Improve more skills and competencies	16.873	6	12.6	S
14	There is an opportunity for personal growth and development in their present jobs	14.722	8	15.5	NS
15	Human resource department actively pursues worker development	10.098	8	15.5	NS
16	Formal training programs teach employees the skills to perform their jobs	14.722	8	15.5	NS
17	The management training programmes in the organization should be encouraged and developed	14.722	8	15.5	NS
18	The course content of the training is congruent to the need of the organization.	19.557	8	15.5	S
19	In case of automation organization train people for other jobs	7.254	8	15.5	NS
20	Training needs identified are realistic and based on the policy of the organization.	16.873	6	12.6	S

NS = Not Significant S = Significant \*S = 5% level of Significance

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**Interpretation:** The result of hypothesis testing in table 5.13 reveals that a few statements found to be significant at 5% level of significance. They are APTDC provides technical training for employees, Organization employees are trained on the job to improve their skills, Training of the worker is accorded due priority, Training helps to improve more skills and competencies, The course content of the training is congruent to the need of the organization and Training needs identified are realistic and based on the policies of the organization. Hence it can be stated that there is significant difference in the perception of Non Executives regarding the statements of Training and Development. The other statements of Training and Development are found to be not significant.

#### **Conclusions and Suggestions:**

The main constraint on continuing development of tourism is the lack of trained people available to work in the corporation. Training is important and APTDC does not provide training to the employees. It is suggested that management has to provide training on Behaviour Modeling and Business Exercise to the employees on regular basis so as to develop the skills of the employees. Majority of the respondents are of the opinion that new knowledge and skills are not imparted to employees periodically to work in teams. Training and Development should be a part of the continuous activity of the organization. Hence it is suggested that APTDC may conduct frequent training programmes to the employees so as to upgrade with new knowledge and skills which will help them in competency building.

The respondents disagreed that in case of automation organization trains people for other jobs.

Therefore APTDC should train employees in case of automation so as to improve their performance on the job.

Top Management should take part to execute Training and Development Programmes in APTDC to cope with the global competitiveness as it is believed that Andhra Pradesh will truly reflect the "Essence of Incredible India".

Majority of the respondents are of the opinion that Management training programmes in the organization should be encouraged and developed. APTDC should give importance to training programmes so as to improve the skills of the employees and the employees should be aware of Training and Development Programme followed in APTDC

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ISSN: 2249-0558

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